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Text & Case Studies on Services Marketing Dr. Kisholoy Roy,2018-07-20 This book highlights all the important aspects of service marketing starting from the basics concepts of service marketing and it goes on to describe some of the evolving facets of this subject of study The book has been primarily written keeping the Indian markets in focus In fact the second chapter of the book discusses some of the major service entities in the country and traces their evolution over the years Some of the basic and often discussed concepts of service marketing like the tangibility spectrum service marketing mix service marketing triangle along with the specific characteristics of services have been discussed in great detail Overall the author feels that the book shall serve as a wholesome and informative read for students pursuing MBA programs in various colleges and universities of the country apart from the professionals attached with the business of developing and marketing services in the country A Lost Art James E. Alston,2012 Customer Service is the impetus and sustenance to a successful business

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