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Product Name: ACME CRM

Version: 1.0.0

Phase: [📄](#) [📄](#) [📄](#) [📄](#)

Date: [📅](#) 09 May 2023

Product Overview 📄

Acme CRM is a customer relationship management software designed to help businesses manage their customer interactions and improve their sales and marketing efforts. It is built using Java and runs on Windows, Linux, and macOS.

Product Objectives 📄

Acme CRM aims to provide a user-friendly interface, real-time analytics, personalized communication, streamlined workflows, scalability, data security and compliance, integrations, customizable dashboards and reports, mobile access, and excellent support with continuous updates to meet evolving business needs.

Product Features 📄

Automatic Deal Scoring

Acme CRM includes an automatic deal scoring feature that assigns a score to each deal based on its likelihood of closing. The score is calculated based on factors such as the deal value, the stage of the deal, and the level of engagement from the customer. The feature enables sales reps to prioritize their efforts and focus on the deals with the highest likelihood of closing.

```
1 public class DealScoringService {
2     public int calculateLikelihoodOfDeal(Deal deal) {
3         int score = 0;
4     }
5 }
```



Technical Documentation

M Lipman



Technical Documentation:

Monthly Catalogue, United States Public Documents, 1991 **The Art of Technical Documentation** Katherine Haramundanis, 2014-05-16 The Art of Technical Documentation presents concepts techniques and practices in order to produce effective technical documentation The book provides the definition of technical documentation qualities of a good technical documentation career paths and documentation management styles precepts of technical documentation practices for gathering information understanding what you have gathered and methods for testing documentation and considerations of information representation to provide insights on how different representations affect reader perception of your documents Technical writers and scientists will find the book a good reference material *The Product is Docs* Christopher Gales, Splunk, Inc, 2020 This book provides a broad perspective about the essential aspects of creating technical documentation in today's product development world It is a book of opinions and guidance collected as short essays You can read selectively about subjects that interest you or you can read the entire collection in any order you like Information development is a multidimensional discipline and it is easy to theorize We have written this book from our direct experience using the concrete insights and practices we apply to our work every day If you work as an information developer a manager in a documentation team or in another part of product development that collaborates with a doc team there is information in this book for you Perhaps you are a technical writer in a small high growth company that is figuring out its processes Perhaps you are an information development manager in a large enterprise company with an expanding product line and an ever more complex matrix of cross functional dependencies You might work at a medium sized company where your management is asking you to do more with fewer people and you want some additional perspective that will help you find a leaner and more effective way to deliver what your business demands Or you might work outside the technical documentation world in another part of product development and are wondering how to collaborate most effectively with the documentation team The purpose of *The Product is Docs* is to provoke discussion shine light on some murky areas and we hope inspire our colleagues to consider their processes and assumptions with new eyes Amazon **Technical Documentation and Process** Jerry C. Whitaker, Robert K. Mancini, 2012-10-24 We live in an age of electronic interconnectivity with co workers across the hall and across the ocean and managing meetings can be a challenge across multiple time zones and cultures This makes documenting your projects more important than ever In *Technical Documentation and Process* Jerry Whitaker and Bob Mancini provide the background and structure to help you document your projects more effectively With more than 60 years of combined experience in successfully documenting complex engineering projects the authors guide you in developing appropriate process and documentation tools that address the particular needs of your organization Features Strategies for documenting a project product or facility A sample style guide template the foundation on which you can build documents of various types A selection of document templates Ideas for

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