

Make Your Words Sell!

With Power Words

Are you writing your marketing copy to sell? When it comes to writing copy for your small business marketing materials, the words you choose matter.

WHAT...
exactly are
Power Words?

Power words are compelling. They trigger emotions in our brain. So it's important to use the right word in order to grab the attention of your reader and persuade them to take action.



HOW...
to properly use
Power Words?

Use power words in your headlines because that's most likely the first thing your reader will see. Be sure to use them sparingly in your copy too.



WHY...
should you use
Power Words?

It has been proven year after year that power words **CAN** increase your sales.

TIP

To figure out what words you want to use, think about **how you want your reader to feel.**

Words About Saving

Save - Money - Win - Cheap
Free - Reduced - Bargain
Bonus - Lowest

Words That Guarantee

Risk Free - Proven - Easy - Safe
Dependable - Lifetime - Delivers

Words With Urgency

Quick - Immediately - Rare
Hurry - Fast - Act - Now
Limited - Deadline

Words About Quality

Exclusive - Best - Improved - Top
Unique - Professional - Ultimate

The Word That Matters The Most

YOU

The main question that readers want to know is...

“What’s In It For Me?”

So, write as if you're talking to an individual in your target market instead of a crowd.

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Words That Sell

**Frans Gregersen, Jeffrey K. Parrott, Pia
Quist**

Words That Sell:

Words that Sell, Revised and Expanded Edition Richard Bayan, 2006-04-05 More than 6 000 words and phrases that make the difference between yadda yadda yadda and copy that sells Looking for a better way to say authentic Words That Sell gives you 57 alternatives How about appealing Take your pick from 76 synonyms You ll even find more than 100 variations on exciting Fully updated and expanded this edition of the copywriting classic is packed with inspiration on demand for busy professionals who need to win customers by mail online or in person More than 75 lists of powerful and persuasive words and phrases including 21 new lists for this edition Cross referencing of categories to jump start creative thinking A crash course in basic copywriting techniques Helpful lists of commonly misspelled words confusing words pretentious phrases to avoid and more Roget s is fine for writing term papers and letters to the editor but when it comes to the business of writing copy that translates into sales there is no substitute for Words That Sell Find the perfect words and phrases to win over customers Grabbers that get attention No risk offer One day only No strings attached What have you got to lose All the right ingredients Inside information Do you enjoy Leap into Descriptions and benefits that create appeal Irresistible winning zesty huggable satisfying You ll fall in love with Your ticket to king size Gives you the power baby soft Clinchers to win over your customer Reap the benefits today Don t miss out No risk now no risk later You can do it You be the judge Send for our free catalog 100% satisfaction guarantee Special strategies that seal the deal Five star quality You re worth it Don t fall for We make life easier You re one of a select few discriminating Your thoughtful gift **The Big Book of Words That Sell** Robert W. Bly, 2019-09-10 The language you need to sell and succeed from America s top copywriter Robert W Bly is a self made multi millionaire and brings in six figures of sales annually from marketing and selling his own products not to mention more than half a million from his freelance writing He s been a professional copywriter for nearly forty years and has been named America s best copywriter And now he s drawing back the curtain and revealing hundreds of proven words and phrases that can help you Grab the reader s attention Convey a sense of urgency Communicate what s special different and unique about your product Boost response with proven time tested offers Arouse the reader s curiosity Overcome buyer objections Announce something new Move the reader emotionally Create a perception of superior product value Give the reader news And much more The Big Book of Words that Sell contains the 1200 words and phrases that have proven to sell most effectively for Bob and the best situations to employ that language in Use them to Sell any product or service Get connections followers and friends on social media Write social media posts and ads that generate more clicks and conversions Optimize web pages for Google and other search engines Write e mails that get higher open and click through rates Become a more powerful and persuasive copywriter Increase web site traffic and conversion Generate better return from your Call to Actions CTA The Big Book of Words that Sell 1200 Words and Phrases That Every Salesperson and Marketer Should Know and Use is your guide to the world s most persuasive words and phrases and how to leverage them to

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Phrases That Sell Edward W. Werz,Sally Germain,1998 Listing more than 1 000 high powered phrases and slogans this idea generator is perfect for writers of all kinds The book includes a brief introduction to the basic principles of writing creative copy and then gets to the heart of the matter phrases that promote products services and ideas **The 250 Power Words That Sell** Stephan Schiffman,2017 getAbstract Summary Get the key points from this book in less than 10 minutes Sales expert Stephan Schiffman s latest manual features lists of powerful words and phrases that help salespeople close sales He explains when and how to use these verbal tools offering invaluable tradecraft Some techniques seem problematic for example suggesting that salespeople leave the name of a colleague who has been in contact with the prospect before to get a callback in response to their phone message However most of the book s recommendations are effective and time tested getAbstract recommends that salespeople go beyond the word lists study Schiffman s tactics on how to use these messages to build sales success Book Publisher Adams Media *How to Write Words that Sell* Jim McCraigh,2005 **More Words that Sell** Richard Bayan,2003 Words That Sell Richard Bayan,1989-01-01 **English** Mahendra Pratap Singh,Arti Chaturvedi,Varsha Rani,2024-01-01 Explore our newest e book of English for UP D El Ed BTC 2nd Semester in English meticulously designed according to the SCERT syllabus Published by Thakur Publication this comprehensive guide is tailored to meet the educational needs of aspiring educators Avail discounts on this essential resource that promises a rich learning experience Purchase your copy today and elevate your understanding of English language teaching with Thakur Publication

Language Variation - European Perspectives III Frans Gregersen,Jeffrey K. Parrott,Pia Quist,2011-03-16 Language Variation European Perspectives III contains 18 selected papers from the International Conference on Language Variation in Europe which took place in Copenhagen 2009 The volume includes plenaries by Penelope Eckert Where does the social stop and Brit M hlum on how cities have been viewed by dialectologists sociolinguists and lay people In between these two longer papers the editors have selected 16 others ranging over a wide field of interest from phonetics i a Stuart Smith Timmins and Alam via syntax Wiese to information structure Moore and Snell and from cognitive semantics Levshina Geeraerts and

Spelman to the perceptual study of intonation Feizollahi and Soukup Several of the papers concern methodological questions within corpus based studies of variation Buchstaller and Corrigan Vangsnes and Johannessen and Ruus and Duncker Taken as a whole the papers demonstrate how wide the field of variation studies has become during the last two decades It is now central to almost all linguistic subfields

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United States Compiled Statutes, Annotated, 1916 United States,1917

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