



**THE  
WINNING  
FACTOR**

# Winning Factor

**Burt L. Standish**



## Winning Factor:

**The Winning Factor** Peter Jensen, 2012-05-31 Olympic athletes don't get to the top simply because of athletic genes nature or determined parents nurture Like all performers in pressure situations their exceptional drive comes from a third factor an inner desire to be the best they can be The Winning Factor reveals how to ignite the passion and the resolve required to succeed As someone who has trained both Olympic athletes and Fortune 500 executives Peter Jensen knows how to translate the best practices of world class coaches into the everyday business realm Readers will discover Five key practices of medal winning coaches managing themselves building trust using imagery overcoming blocks and embracing adversity The secrets behind great communication and truly effective feedback Insights on leadership from six Olympic coaches with guidelines for applying these lessons to the workplace Packed with engaging stories and enlightening examples The Winning Factor teaches managers everywhere how to inspire standout performance from their employees Winning a Fortune Lewis William Klinker, 1915 **The Insurance field**, 1929 Vols for 1910 56 include convention proceedings of various insurance organizations **Winning the Public** Samuel Macaw Kennedy, 1920 *Normal Instructor and Teachers World*, 1918 **Book of Intertype Faces** Intertype Corporation, 1927 *The Weekly Underwriter* Alasco Delancey Brigham, Henry Rogers Hayden, 1929 The Leatherneck, 1963 *The Eyes of Max Carrados* Ernest Bramah, 1924 The Lawn Tennis Guide Francis Gordon Lowe, 1926 **Wright and Ditson's Lawn Tennis Guide**, 1908 Dick Merriwell's Racket, Or, The Evil Genius of the School Burt L. Standish, 1902 *Story of Scranton* Bill Steinke, 1914 *Illustrated Sporting & Dramatic News*, 1916 **The Weekly Underwriter and the Insurance Press**, 1929 **A Monthly Magazine Devoted to the Interests of the New York Athletic Club**, 1903 *Automotive Industries, the Automobile*, 1924 **The Independent**, 1906 **How to Run a Store at a Profit** Omer T. Kent, 1918 The World To-day, 1911

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