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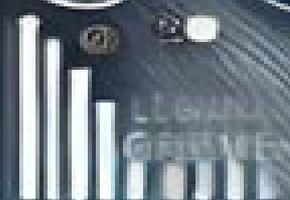


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# Understanding Commercial Contract Negotiations

**Léo Pomar**



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