

Our Strategy Management Process

Impact

Engage. Inspire. Execute.

Getting started: ✓ Planning team ✓ Create schedule ✓ Gather documents



Determine Position

Strategic Issues: Identify strategic issues to address

Industry & Market Data: Identify market opportunities and threats

Customer Insights: Assess current satisfaction and future demand

Employee Input: Determine strengths and weaknesses

SWOT: Synthesize the data into summary SWOT items



Develop Strategy

Mission: Determine your organization's core purpose

Values: Identify your core beliefs

Vision: Create an image of what success looks like in 5 years

Competitive Advantages: Solidify your unique position

Org. Wide Strategies: Establish the approach for how you will succeed

Long-Term Objectives: Develop a 3-year balanced framework of 6 or less objectives

Forecast: Develop a 3-year financial projection



Build the Plan

Use SWOT: Process the SWOT to set priorities

Organizational Goals: Set short-to-mid-term SMART goals. (1+ yr.)

KPIs: Select key performance indicators to track progress

Department Goals: Cascade org goals to departments. (12 months)

Team Member Goals: Cascade dept. goals to individuals

Budget: Align a one-year budget with the plan



Manage Performance

Rollout: Communicate strategy to whole organization

Set Calendar: Establish schedule for progress reviews

Leverage Tools: Train team to use MyStrategicPlan

Adapt Quarterly: Hold progress reviews and modify

Update Annually: Review end of year, plan next year

OnStrategy

Strategic Planning

Stephen G. Haines, Jim McKinlay



Strategic Planning:

Strategic Planning: Readings, 2000 Deals with the strategies that organisations employ to survive in an increasingly unpredictable environment This compilation consists of a number of articles written by leaders in the field that reflect current wisdom and contemporary thought on aligning businesses with their environments **Strategic Planning** George A. Steiner, 2008-06-30 In today's complex business world strategic planning is indispensable to achieving superior management George A Steiner's classic work known as the bible of business planning provides practical advice for organizing the planning system acquiring and using information and translating strategic plans into decisive action An invaluable resource for top and middle level executives Strategic Planning continues to be the foremost guide to this vital area of business management

Strategic Planning For Dummies Erica Olsen, 2011-03-03 If you're starting a new business or planning your business's future there are plenty of things you should take into account Strategic Planning For Dummies covers everything you need to know to develop a plan for building and maintaining a competitive advantage no matter what business you're in Written by Erica Olsen founder and President of a business development firm that helps entrepreneurial minded businesses plan for a successful future this handy guide covers all the basics including How a strategic plan is different than a business plan Establishing a step based planning process Planning for and encouraging growth Taking a long view of your organization Evaluating past performance Defining and refining your mission values and vision Sizing up your current situation Examining your industry landscape Setting your strategic priorities Planning for unknown contingencies If you're in business you have to plan for everything especially if you intend your business to grow Whether you're planning for a small business large conglomerate nonprofit or even a government agency this book has the planning specifics you need for your organization Step by step you'll learn how to lay the foundations for a plan understand how your plan will affect your business form planning teams discover what your strengths are see where you are and finally plan where you're going And there's much more Learn to analyze business trends that will determine your business's future Set measurable realistic goals that you can plan for and achieve Make strategic planning a habitual part of the organization Prioritize multiple strategies that you can implement simultaneously Set a defining vision for the organization that guides all your planning and strategy This friendly simple guide puts the power of strategic planning in the palm of your hand For small businesses that can't afford to hire strategic planning consultants it's even more imperative Careful constant planning is the only way to handle an uncertain business future With this book you'll have all the step by step guidance you need to ensure you're ready for anything that comes **Strategic Planning in Business and Government** Michael H. Moskow, 1978 **Strategic Planning Kit For Dummies** Erica Olsen, 2023-01-10 Create a roadmap for your company's future success the For Dummies way Strategic Planning Kit For Dummies not only teaches you how to build a solid business strategy but it gives you the tools to do it Checklists worksheets and real life examples guide you through answering your most pressing questions Plus all new online

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Strategic Planning Gary L. May,2010-04-01 Strategy is about creating a plan to differentiate your business from the competition and to gain a competitive advantage This book is about the fundamentals of strategic planning for the small business owner and his or her leadership team Strategic planning is an essential process for every size business While large businesses may have more resources and time to devote to strategic planning small businesses have the advantage of being close to their stakeholders and the ability to move quickly

Strategic Planning David R. McClean,2015-01-12 If your organization wants to get better at strategic planning you could hire expensive consultants eager to charge you as much as they can Or you could demystify the process by reading this guidebook written by an accomplished businessman and former military strategic planner who explains that strategic planning means doing the right things which is much different than doing things right COL David R McClean USA Ret provides a phased approach with clear and concise advice so you can improve your strategic planning and increase growth Whether you own a corner sandwich shop or manage a megabank you can Conduct organization assessment to develop a comprehensive strategic plan realize the vision Select and lead strategic planning teams build unit cohesion Communicate with colleagues and business partners increase on return Analyze and execute an effective implementation plan process improvement

Strategic Planning: Leadership through Vision Guy Saffold,2005

Strategic Planning Stanley Charles Abraham,2012-01-11 This book is exceptional treatise on strategic planning for single business companies that is at once academically rigorous and uncommonly practical

Reinventing Strategic Planning Stephen G. Haines,Jim McKinlay,2007

Public Servants as Partners for Growth Toward a Stronger, Leaner and More Equitable Workforce OECD,2011-12-05 This book compiles policy lessons on reallocation of the public workforce managing competencies and fostering diversity

Rise and Fall of Strategic Planning Henry Mintzberg,1994-01-31 In this definitive and revealing history Henry Mintzberg the iconoclastic former president of the Strategic Management Society unmasks the press that has mesmerized so many organizations since 1965 strategic planning One of our most brilliant and original management thinkers Mintzberg concludes that the term is an oxymoron that strategy cannot be planned because planning is about analysis and strategy is about synthesis That is why he

asserts the process has failed so often and so dramatically Mintzberg traces the origins and history of strategic planning through its prominence and subsequent fall He argues that we must reconceive the process by which strategies are created by emphasizing informal learning and personal vision and the roles that can be played by planners Mintzberg proposes new and unusual definitions of planning and strategy and examines in novel and insightful ways the various models of strategic planning and the evidence of why they failed Reviewing the so called pitfalls of planning he shows how the process itself can destroy commitment narrow a company s vision discourage change and breed an atmosphere of politics In a harsh critique of many sacred cows he describes three basic fallacies of the process that discontinuities can be predicted that strategists can be detached from the operations of the organization and that the process of strategy making itself can be formalized Mintzberg devotes a substantial section to the new role for planning plans and planners not inside the strategy making process but in support of it providing some of its inputs and sometimes programming its outputs as well as encouraging strategic thinking in general This book is required reading for anyone in an organization who is influenced by the planning or the strategy making processes

Strategic Planning Razaq Adekunle,2020-12-07 Organizations employ strategic planning to move toward their desired future status End Game It is the process of developing and implementing plans to reach goals and objectives Strategic planning more than anything else is what gives direction to an organization Obtaining buy in from all relevant parties is essential for successful strategic plan implementation Key employees from all areas of the business should be included Communicating the strategic plan to all employees is an important critical step Strategic Planning Includes Reinigorating Your Strategic Planning The three main ways to re energize your strategic planning process One or two exercises are illustrated for each of the ways to reinvigorate your strategic planning Ways to Supercharge Your Strategic Planning Process At this time of year many companies look to the future and put together a Strategic Plan and or a Business Plan for the coming year s For many this has become a matter of looking at the last plan and changing the numbers to match new goals If this is your process you re missing a huge opportunity to build the strategic thinking and planning capability of your organization Strategic Planning with Implementation in Mind Deciding what to do is often the easy part the hard part is making it happen This article explores the basic reasons why organizations often experience such difficulty in bringing their strategic plans to reality and what to do about it to achieve great strategy implementation How to Design an Effective Strategic Planning System Most companies tend to ignore the significance of an efficient strategic planning system This article gives an insight on strategic planning and key areas to focus on while developing a strategic plan It also clearly states the differences between an operational plan and a strategic plan and how a company must use it to survive and grow in the long run Strategically Planning to Make Your Business Last How to make your business last is a question for the ages Many well meaning companies have set out to achieve such a goal but the latest statistics say that only approximately 40% of businesses are profitable over their lifetime There is no question that profitability will allow businesses to remain viable but

what about the other 60% that are either breaking even or losing money The book provides a rationale for when to do your strategic planning in house and when to go outside It also provides a simple step by step approach for developing a robust useable strategic plan without spending a lot of money A step by step process for small businesses to develop a quality strategic plan without sinking all your management time into it Strategic Planning B. Keith Simerson,2011-04-07 In this book an expert in business strategy shows how to create and evaluate a strategic plan and execute that plan successfully When it comes to strategic planning B Keith Simerson knows from experience what works and what doesn t Strategic Planning A Practical Guide to Strategy Formulation and Execution weaves that knowledge into a roadmap for anyone charged with creating a strategic plan evaluating a strategic planning process or executing resulting strategies in an effective and efficient way Not a one size fits all solution the book offers a menu of information and options based on a broad view of strategic planning and offers correspondingly broad applicability The guide focuses on two major aspects of the planning process the multitude of factors contributing to an effective strategic planning framework and the multitude of drivers and enablers of successful execution Armed with concrete information readers will learn to create and execute a business strategy a personal strategic action plan or strategies for any kind of for profit or nonprofit organization Specific methodologies tools and techniques will guide readers to successful strategy formation and execution Epidemiology and the Delivery of Health Care Services Denise M. Oleske,2009-09-18 This completely revised and updated edition of an outstanding text addresses the fundamental knowledge of epidemiological methods and statistics that can be applied to evolving systems programs technologies and policies This edition presents new chapters on causal thinking ethics and web resources analyzes data on multinational increases in poverty and longevity details the control of transmissible diseases and explains quality management and the evaluation of healthcare system performance **Animal Care and Management at the National Zoo** National Research Council,Division on Earth and Life Studies,Institute for Laboratory Animal Research,Board on Agriculture and Natural Resources,Committee on the Review of the Smithsonian Institution's National Zoological Park,2005-11-27 This report follows up on an interim report released in February 2004 that focused on immediate needs in the areas of animal care and management recordkeeping and pest control The report finds that the zoo has made good faith efforts to correct deficiencies noted in the interim report and has made some noticeable improvements in the past year in zoo operations and animal care However problems in areas such as staff training workplace culture and strategic planning still need to be addressed Specifically the report recommends that the zoo immediately develop and implement animal care training programs to ensure that people who are directly responsible for the well being of its animal collection are adequately prepared and competent The report commends a zoo initiated strategic planning process as a positive step but recommends it contain a more detailed comprehensive strategy of how it will meet short term goals and that it should link plans to upgrade facilities with those to acquire animals The zoo should also focus on improving communication among

keepers veterinarians nutritionists senior managers and curators *Strategic Planning For Success* Roger Kaufman, Hugh Oakley-Browne, Ryan Watkins, Doug Leigh, 2003-08-05 Strategic Planning for Success offers you a pragmatic guide to the design and development of practical and pragmatic strategic thinking and organizational alignment that will yield high impact results and measurably add value to you your organization your clients and society Unlike other books on the topic this volume goes beyond simply detailing the tools and techniques of design and development by clearly showing how to align what you do with what will be most valuable to all stakeholders Using this unique approach will yield extraordinary results adding measurable value that flows from individual performance accomplishment to organizational and societal contributions

Plan to Succeed Steven C. Stryker, 2012-03 This book was written to provide a new direction and capability for planning Learn how to plan and apply insights gained for the life cycle of your business situation in both the short and long term Change your focus from how to make your business work to planning for problems and opportunities to achieve goals and objectives so that your business will not only succeed but thrive

Total Quality Management G. Kanji, 1995-03-31 In this book leading experts including George Box Noriaki Kano Yoshio Kondo John Oakland and James Harrington analyse and document various aspects of Total Quality Management Contributions range from discussions of the principles strategy culture leadership education and benchmarking to world class experience and achieving excellence both in the manufacturing and service industries With over 100 contributions this book is an invaluable resource for the total quality management journey It will be of special interest to educationalists academics senior managers and directors and quality practitioners from both the public and private sectors

Formal and Informal Strategic Planning Daniel Ebner, 2013-12-09 Previous research focused either on the relationship between strategic planning and performance or coordination mechanisms and performance Therefore a conceptually and empirically validated understanding of the interaction between these three factors is limited This study addresses this gap in the literature by delivering three contributions to theory and empirical research firstly by clarifying and proposing the influences of strategic planning and strategic organization on the performance secondly by developing a model and associated hypotheses on both direct and interaction effects of strategic planning and coordination mechanisms and thirdly by testing the hypotheses Findings regarding strategic planning suggest the coexistence of formal and informal strategic planning activities Furthermore results show that the relationship between strategic planning and performance is moderated by coordination mechanisms

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