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Telemarketing Factomatic

Art Sobczak



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more in its aim to re educate the market place that the art Telemarketing is not dead This is a guide for people looking for advice on telemarketing as well as practical solutions *How to Sell More, in Less Time, with No Rejection* Art Sobczak,1998 **Successful Telemarketing** Bob Stone,John Wyman,1992 The all new second edition of this marketing bestseller will keep your business up to speed with rapid changes that are transforming the use of telemarketing Whether you re starting or strengthening your programs Stone Wyman show you the latest techniques to cut costs and increase sales and prof **Stephan Schiffman's Telemarketing** Stephan Schiffman,1992

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