

Enhancing Competitiveness through Compliance: Case of Technology Compliance

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Abstract

Role of technology towards promoting innovations and enhancing competitiveness is very well witnessed. However, this perspective can only remain sustainable in light of stringent IPR protection which becomes essential towards ensuring sustainable competitiveness in light of the growing incidence of noncompliance in the form of digital piracy prevalent globally. The international pricing and competitiveness of goods with the use of pirated software completely distorts the market which goes against the basic international trade theory which assumes the absence of distortions in the prices of factors of production when the trading countries entered into trade only due to the commodity price differences between themselves. Taking cognizance of such a situation some states in the USA has enacted a law called Unfair Competition Act which debars US-based companies to enter into any business deals with any foreign company using pirated versions of software or hardware. In such a scenario, compliance becomes one of the most strategic tools not only to retain the market share in the US, but also to gain edge against global competing players. This paper systematically explores the status of IT compliance in India vs-a-v-s global players and suggests how different sectors may respond to early compliance benefits. The paper analyses the extent of new opportunity to Indian manufacturers emerging out of this law in comparison with its main competent suppliers in the US market.

Keywords

Trade Compliance, IT Compliance, Non-Tariff Barriers, Software Piracy, MSME, Unfair Competition Act

1. Introduction

Competitiveness globally is defined as the ability to innovate having reflections on productivity at all levels covering national, regional and enterprise capabili-

Technology War A Case For Competitiveness

Thomas E. Pinelli



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Proceedings, Seventh International Conference on Production Disease in Farm Animals Francis A. Kallfelz, 1989

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Technology and Competitiveness Jan Peter Wogart, Aasha Kapur Mehta, Arun Mehta, 1993-12-10 The major issues concerning the development of industrial technology and the impact of the electronics revolution are discussed in this book It also examines the role of the government in targeting and supporting this sector and makes policy recommendations based on comparisons of more and less successful countries Taking the example of the machine tool industry in Brazil and India the authors show that excessive protection is counterproductive in industries undergoing rapid technological change They conclude that changes in technology policy and tariffs should be made in consultation with manufacturers and users and that protection is progressively reduced in accordance with a definite long term plan

Business and Competitive Analysis Craig S. Fleisher, Babette E. Bensoussan, 2015 This generation s definitive guide to business and competitive analysis has now been thoroughly updated with additional methods applications and examples Like the first edition *Business and Competitive Analysis Second Edition* helps you transform data into actionable insights and recommendations that enterprise decision makers cannot and will not ignore Craig S Fleisher and Babette E Bensoussan begin with a practical primer on the process and context of business and competitive analysis how it works how to avoid pitfalls and how to communicate results Next they introduce their unique FAROUT method for choosing the right tools for each assignment The authors then present dozens of today s most valuable analysis methods They cover classic techniques such as McKinsey 7S and industry analysis as well as emerging techniques from multiple disciplines economics corporate finance sociology anthropology and the intelligence and futurist communities For each they present clear descriptions background context strategic rationales strengths weaknesses step by step instructions and references The result is a book you can rely on to meet any analysis challenge no matter how complex or novel

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