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Eleven minibooks comprising nearly 800 pages offer would be online entrepreneurs all the information they need to launch an e business and succeed in today s marketplace Unlike competing guides this book explains how to redesign a site retool marketing strategies and run a nonprofit site as well as offering in depth coverage of how to secure a site and move from retail to e tail Minibooks cover online business basics legal and accounting matters Web site design operational issues once a business is up and running Internet security how to boost sales taking a brick and mortar business online storefront selling at eBay and elsewhere fundraising at a nonprofit site running a niche e business and advanced e commerce techniques and strategies

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without Unfortunately nearly half of small businesses in Australia and New Zealand fail within their first year of operation But the good news is that with the right business acumen the odds don't have to be stacked against you and that's where this friendly guide helps Inside you'll discover how to develop a blueprint for success with a winning business plan find your unique selling point and get it out to the masses deliver on your customers expectations secure high rankings on search engines to get your website seen recruit the best employees to build an unstoppable team and so much more Includes dedicated chapters for retailers manufacturers and wholesalers Covers the rules on superannuation pay rates and OH S Shows you how to market your business more effectively Guides you step by step through putting your business online Squash issues before they arise pounce on opportunities the competition has missed and make your small business thrive with the help of Small Business For Dummies

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