

Average Selling Price Formula

$$\text{Average Selling Price} = \frac{\text{Revenue}}{\text{Units sold}}$$

Example

Total sneaker revenue

$$\begin{aligned} &(150 \times \$80) + (250 \times \$120) \\ &= \$12,000 + \$30,000 \\ &= \$42,000 \end{aligned}$$

Number of units sold

$$150 + 250 = 400$$

$$\text{\$105} = \frac{\text{\$42,000}}{400}$$

Average selling price

Total Selling

United States. Bureau of the Census



Total Selling:

Advertising & Selling ,1928 **Cotton Manufactures** United States. Tariff Board,1912 Distribution United States. Bureau of the Census,1934 **System** ,1911 **Fifteenth Census of the United States. Distribution of Sales of Manufacturing Plants** United States. Bureau of the Census,1931 **Retail distribution. pt. 1. Summary for the United States, and statistics for counties and incorporated places of 1,000 population and over. pt. 2. Reports by states, Alabama-New Hampshire. pt. 3. Reports by states, New Jersey-Wyoming** ,1934 **Fifteenth Census of the United States: 1930. Distribution** United States. Bureau of the Census,1934 **Fifteenth Census of the United States, 1930, Distribution, Volume I, Retail Distribution, Part II, Reports by States, Alabama-New Hampshire** ,1934

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Boot and Shoe Recorder ,1922 **Bulletin of Pharmacy** ,1917 **Fifteenth Census of the United States: 1930** United States. Bureau of the Census,1933 **The Commercial and Financial Chronicle** ,1898 *Scientific Methods of Sales Management* John Dwight Peterson,1919 Factory ,1921 Vols 24 no 3 v 34 no 3 include International industrial digest *Furniture Manufacturer and Artisan* ,1918 *Management and Administration in Manufacturing Industries* ,1925 *Proceedings of National Electric Light Association* National Electric Light Association. Convention,1924 **Modern Bookkeeping, Accounting and Business Practice ...** S. Irving Strayer,H. Winfield Wright,1918

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