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Working People**Smart**

6 Strategies for Success

**Mel Silberman, Ph.D. &
Freda Hansburg, Ph.D.**

Authors of the bestselling *PeopleSmart*



Working Peoplesmart

Melvin L. Silberman



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Working Peoplesmart Freda Hansburg, Melvin Silberman, 2011-08 Targeted at managers human resource professionals and those whose personal interactions determine their success this manual offers six core strategies for maximizing interpersonal relationships

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Working PeopleSmart Melvin Silberman, Freda Hansburg, 2004-06-09 Targeted at managers human resource professionals and those whose personal interactions determine their success this manual offers six core strategies for maximizing interpersonal relationships

Working PeopleSmart, 2004 Bringing out the best in others is good business When we bring both respect and interpersonal savvy to our work relationships we do more than make people feel good We enhance personal and organizational performance And as the workplace grows more complex and competitive managing our work relationships becomes even more essential and difficult Now more than ever we need to work people smart Working PeopleSmart describes the six core strategies used by people smart individuals and shows how to apply them in the toughest workplace situations Individuals who are people smart know how to open others up rather than make them defensive or resistant They have a knack for diffusing tension rather than creating it They set a good example through their own behavior on the job and can inspire and influence others with less developed skills Working People Smart can serve as your virtual coach to guide you through difficult work relationships

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PeopleSmart Participant Workbook Melvin L. Silberman, Freda Hansburg, 2005-11-18 Bring out the best in yourself your colleagues customers direct reports and bosses with PeopleSmart The ten modules in this workbook lead you through numerous activities and exercises both independently and in groups These modules allow you to assess skill levels for each of the eight PeopleSmart skills select specific job related situations in which to improve skills practice and apply three ways to develop each skill develop action plans to further practice each skill You ll gain a greater awareness of interpersonal strengths and weaknesses inspiration to work on interpersonal fitness and advice you can use to get started immediately

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People Smart Anthony J. Alessandra, Michael J. O'Connor, 1990

Annual Convention of the Kansas Department of the American Legion American Legion. Kansas Department, 1927

Teaching Actively Melvin L. Silberman, 2006 Teaching Actively offers a comprehensive eight step plan that you can follow to inspire active learning It is applicable for all levels of education and contains ready to use ideas for bolstering your students involvement in their education

Bulletin American Federation of Labor and Congress of Industrial Organizations. Metal Trades Department, 1926

Black Enterprise, 2004

Advanced Accounting Floyd A. Beams, 1985

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Works Charles Dickens, 1905

Working Woman, 1995

Works. Repr. of the 1st eds., with intr. and notes by C. Dickens the younger. 20 vols. Charles Dickens, 1892

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