

# Competitive Edge

A competitive edge is a unique advantage that propels an organization past rivals. It encompasses traits like innovation and cost leadership, with examples like Apple and Walmart showcasing its power. However, sustaining this edge poses challenges in a dynamic market, necessitating adaptable strategies and impactful marketing efforts.



# The Competitive Edge In Selling

**American Management Association**



## **The Competitive Edge In Selling:**

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there are two elements to the pre job well site pressure test 1 wireline valve wlv pressure function test the tests should be performed on the test stump prior to rigging up and involves testing the pressure integrity of the wlv and the individual closed ram assemblies and the ram assembly functionality under pressure

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pressure all bop equipment tests must include a low pressure test of 250 psi before proceeding to the full pressure test test pressure held and recorded for a minimum of five minutes after full pressure has been established represents a satisfactory pressure test ensure rotary bushings are locked if left in place where h2s is present all

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7 31 body pressure test procedure 1 locate the test plug and test cap on to their appropriate ends 2 bleed off all air within the assembly 3 ensure all external surfaces are dry 4 pressure test to test pressure for 3 minutes 5 reduce pressure to zero and repeat test for 15 minutes minimum no leakage acceptable 7 32 bop manifold test

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feb 14 2011 1 prior to supping the well or the first time that bop is installed on the well 2 after repairing or disconnecting of any pressure sealing elements of bop 3 as per mms you can use bop for 21 days 3 weeks before you need to test it

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which decreases efficiency of drilling operations bop pressure tests are performed at regular intervals typically ranging from 14 to 30 days as set by local regulatory bodies

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a wireline bop must always be installed between the wellhead and wireline lubricators this bop is a piece of pressure control equipment that can close around the wire and seal off the well pressure below it this enables the pressure to be bleed off above it allowing work or repairs to be carried out on equipment above the bop without pulling

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