

Direct marketing

Direct mail



Email marketing



Paid online ads



Outdoor ads



Push notification marketing



Social media marketing



SMS marketing



Successful Direct Marketing Methods

Gerard Blokdijk



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Instructor's Resource Manual and Test Bank Bob Stone, McGraw-Hill Education, Herbert E. Brown, Glen Nowak, 1994

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A Guide to Successful Direct Marketing Charles R. Hall,1992 **Реклама и продвижение бренда** Thomas C. O'Guinn,Chris T. Allen,Richard J. Semenik,2003-01-01 Like other aspects of business good advertising is the result of hard work and careful planning Creating good advertising is an enormous challenge Imaginative and refreshingly honest Advertising and Integrated Brand Promotion 3e continues the tradition of providing students with a solid understanding of advertising strategy The table of contents is designed to follow the same process that advertising agencies follow Direct Marketing Today ,2000 *Power Direct Marketing* Ray Jutkins,1994 Acclaimed worldwide for his unique ability to translate concepts into ideas Ray Jutkins clues you into the total process of direct marketing planning and how to make it work for you Includes his well known 8 point Market Action Plan and shows how to Establish concise objectives and achieve them Evaluate and select the tactics that will work the plan Determine the most profitable timetable for your campaign Measure and analyze the outcome

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2,239 Tested Secrets for Direct Marketing Success: The Pros Tell You Their Time-Proven Secrets Denny Hatch,Don Jackson,1999-02 Despite its long and profitable history no one has assembled a single collection of all the basic secrets or rules of direct marketing Until now In these pages Denny Hatch and Don Jackson blitz you with the secrets rules and wisdom of nearly 200 of the great masters from Claude Hopkins David Ogilvy and Max Sackheim to such modern greats as Jay Abraham Dick Benson Malcolm Decker Bob Doscher John J Fleider Jerry Gould Bob Hacker Dick Hodgson Cecil Hoge Sr Bill Jayme Ted Kikoler Jim Kobs Herschell Gordon Lewis Malcolm McCluskey Don Nicholas J Peterman Max Ross Jim Rutz Emily Soell Lew Smith Bob Stone Joan Throckmorton and John Yeck

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