

ERIC WEISSMANN

Executive Leader - Marketing, Sales & Ops

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SUMMARY

I'm a creator, a master collaborator able to unify concepts and operationalize teams so they work together seamlessly. Over the course of my career I've been very fortunate to be a part of some great projects with lasting impact. Each step has led me to the next; each tour of duty building on the previous. I bring big ideas to life while maintaining focus, strategic orientation and the ability to lead and inspire teams.

EXPERIENCE

Vice President - Communications, Community & Economic Inclusion

Cintrifuse

📅 2013 - Ongoing 📍 Cincinnati, OH

Innovation catalyst chartered by the global corporations (BigCos) of Greater Cincinnati to be the engine of new growth for the region: startups working with corporations and a beacon for bringing new investment dollars in to the area.

- Part of the founding team - established the strategy, messaging, branding and positioning for this regional effort to catalyze growth through attracting and retaining startups.
- Pioneered a blueprint for innovation ecosystem builders across the country, through an equal blend of strategy and execution.
- Built six websites from scratch; created 100s of PowerPoint presentations; authored scores of newsletters and grew social media communities - CRM database grew from 0 to over 15,000.
- Continue to lead the team credited with igniting the StartupCincy effort, evolving it from a simple social media hashtag to a movement and now a reputable community recognized from coast-to-coast.
- Successfully wove a portfolio of disparate brand elements together to tell a seamless story of innovation - Cintrifuse, StartupCincy, Spry Labs, Customer Connections, Syndicate Fund, Union Hall, etc.
- Led important emphasis on diversity and inclusion, through specific programs and altered messaging. Resulted in broad outreach, inviting voices, faces and colors who aren't normally "at the table" when talking startups and innovation.
- Overall responsibility for a \$17 million rehab Union Hall, of a 150 year old set of three buildings, now a 38,000 sq. ft. co-working space home to 100s of startups and dozens of meetups.

MOST PROUD OF



Founding Team @ Cintrifuse

Incredible slope and white canvas approach to economic development - BigCo innovation through working with startups. Model now copied by other ecosystems across the country.



Launched StartupCincy

What started as a simple social media hashtag, bloomed into a full-fledged, connected community. Grew from 100s of followers to over 10,000 engaged fans. Adopted by an eager audience locally and an aspiration for other cities.



Instant Adaptation

Proved a quick study, able to switch gears going from an enterprise with 10s of thousands of employees to a small business with less than two dozen. Able to contribute, lead and grow the organization almost immediately.



Made a Dream Come True

Pursued and landed a marketing job with the Walt Disney Company - actually WORKING at the place where dreams come true. From Disney resorts, attractions, event services and ultimately launching Disney Cruise Line - a very fulfilling tour of duty.

STRENGTHS



Natural Leader

Frequently asked to bring order from chaos, harmony from dysfunction. Very simply - I make things better.

Successful Business Resumes

Wendy S. Enelow



Successful Business Resumes:

Successful Business Resumes Ernest A. Gray,1981 The EM Guide to Effective Resumes Michael L. Redd,2004

Real-resumes for Career Changers Anne McKinney,2000 Writing a career change resume is the most complex of resumes to write Using actual resumes and covering letters the editor of this series shows the reader how to consider new opportunities and how to communicate past experience in a way that builds bridges to new careers *Real-resumes for Sales* Anne McKinney,2000 One in a series this title uses actual resumes and cover letters in order to show sales professionals how to get in the door maximize salary close the sale and prospect for new career opportunities

Real-Resumes for Customer Service Jobs Anne McKinney,2005 Getting jobs in the customer service field will be easier with this book which gives nearly a hundred sample resumes along with the cover letters that introduced the resumes to potential employers Those who seek employment in any industry will find valuable advice in this book If you are restructuring or revising your resume you will find the help you need when you discover this book which focuses on the language and employment history of folks in the customer service business The book was created based on the experiences of hundreds of job hunters over a 10 year period Learn how successful people in the customer service field presented themselves to potential employers

Successful Resumes and Interviews Carl Perrin,Peter Dublin,1993-12-31 Written in an easy to understand format this book provides in depth coverage of the job search process with special emphasis on resume development letter writing and interviewing skills Features job lead analysis shows readers how to evaluate leads and compare them to their own qualifications resume writing material explains how resumes can be effectively developed to secure job interviews letter writing material details how cover letters can be used to enhance resumes hypothetical cases help readers understand the kinds of choices they will have to make in creating their own resumes practical interview tips discuss preparation developing a positive attitude types of interviewers frequently asked questions follow up techniques and more model resumes present various formats as well as resumes for people in different careers and levels of experience ALSO AVAILABLE INSTRUCTOR SUPPLEMENTS CALL CUSTOMER SUPPORT TO ORDER Instructor s Manual ISBN 0 8273 5992 6

Gallery of Best Resumes for Two-year Degree Graduates David Franklin Noble,1996 An outstanding guide for two year degree graduates this book contains more than 200 sample resumes written by professional resume writers which show readers how to present their special training in an effective and professional manner *Gallery of Best Resumes for People Without a Four-year Degree* David Franklin Noble,2000 An outstanding guide for two year degree graduates this book contains more than 200 sample resumes written by professional resume writers which show readers how to present their special training in an effective and professional manner *101 Best Resumes to Sell Yourself* Jay A. Block,2002-04-30 Explains how to organize information on employment history education and skills into a resume that effectively markets a person s abilities and includes sample resumes for jobseekers in a variety of fields Successful

Business Communication Malra Treece,1987 **Real-resumes for Auto Industry Jobs--** Anne McKinney,2003 Whether the reader wants to stay in the auto industry or transition into another field this book will help This book shows samples of resumes and cover letters than have worked for real people This title will be a valuable resource to auto industry professionals who seek technical management or sales positions Entering a new field can be difficult so newcomers to the field will learn how to show off their potential and skills to best advantage Auto industry professionals often change fields too and the book includes resumes of individuals who have successfully transitioned into other areas A bonus of this book is that it includes samples of paperwork involved in getting federal government jobs specialized resumes and the federal resumix as well as the write ups for the Knowledge Skills and Abilities KSAs which are often required for government positions This book will show auto industry professionals how to maximize their career potential get federal positions and change fields if they want to The 26th title in PREP s Real Resumes Series *Gallery of Best Resumes for People Without a Four-Year Degree* David F. Noble,2005 Professional resume writers from across North America and the English speaking world submitted thousands of sample resumes and only the very best made it into the Gallery of Best Resumes for People Without a Four Year Degree All are eye catching one of a kind resumes that will help you land more job interviews The Gallery includes examples of chronological functional combination and electronic resumes Book jacket The Everything Resume Book Nancy Schuman,2008-03-01 A resume is like the first thirty seconds of a blind date one with a prospective employer That s all the time you have to get a hiring authority s attention and hopefully an interview A bad resume will absolutely eliminate you from the competition Building a strong resume is the single most important step in landing a new job The Everything Resume Book 3rd Edition is your one stop resource for crafting a resume that will highlight your skills and experience to get you the job you want This hands on guide offers helpful hints on format and presentation and includes the most up to date guidelines for using the Internet in your job search This completely revised and updated edition includes new information on Job boards and the best Web resources for job seekers Using resumes as a personal brand The advantages and disadvantages of video resumes Social networking sites in the job search Generation gap issues relating to resumes Resume blogs Bursting with more than 100 sample resumes for a wide range of professions this guide contains the information you need to command a prospective employer s attention and score that all important interview Best Resumes for People Without a Four-Year Degree Wendy S. Enelow,2003-08-04 A rich collection of outstanding resumes produced by professional resume writers for individuals without a four year degree **Leading with Integrity** Cody Seaton,2023-09-11 A PRACTICAL GUIDE FOR LIVING A LIFE OF INTEGRITY Leading With Integrity provides a common sense approach to applying Christian principles and values in everyday life Inspired by the desire to help others the author uses real life experience to illustrate the practical hands on application of skills that will help business owners and managers succeed while maintaining a high level of integrity Focusing on leadership and organizational structure with support from biblical teaching this book provides a

positive guide on how to be a successful leader and live a life of significance The methods described can be applied on every level whether you are just beginning your career or a senior executive The straightforward common sense principles can be a benefit to all Integrity is the true measure of a person and the most essential character trait of a good leader Good moral character and integrity will earn respect and trust among your peers and help you excel in every aspect of life The author provides a refreshing view of how to succeed with honor and integrity in a world of diminishing values and morals Ranging from large corporations to family and individual development you will learn how to succeed through open communication and honesty ABOUT THE AUTHOR Cody Seaton is a professional businessman leader and disciple of Christ Born in Amarillo Texas and grew up in northeastern New Mexico Cody returned to Texas after high school earning an Associate degree in Ranch and Feedlot Operations from Clarendon College a Bachelor s degree in Applied Arts and Sciences and a Master s degree in Business MBA from West Texas A M University Cody owned and operated a successful small business for over ten years building fence and livestock facilities He is a proven general manager leading and motivating teams for over twenty years He is an expert in real estate acquisitions government contracts project management policy implementation program oversight team leadership marketing and customer retention He has worked in various industries across the country with extensive hands on experience With a strong desire to share his values and practical knowledge Cody hopes to encourage others helping them succeed through fundamental Christian principles that can be applied to business and everyday life

101 Best Resumes: Endorsed by the Professional Association of Resume Writers Jay A. Block, Michael Betrus, 1997-03-22 Offers advice on how to create letters and resumes that get jobs *101 Great Resumes*, 1996 Gives advice on how to write and design a resume and includes 101 examples depicting a variety of situations and targeting specific occupations

Professional Resumes for Executives, Managers, and Other Administrators David Franklin Noble, 1998 Targets top management and offers practical application for using the resume as a key to success Contains more than 200 new resumes submitted by members of the Professional Association of Resume Writers *Excerpt from Resumes that Get Jobs* Resume Service, 1981 **High Impact Resumes and Letters** Ronald L. Krannich, William J. Banis, 1995 The new edition of this best selling guide dispels numerous myths and provides step by step guidance for developing each section of resumes and letters Unlike most other resume guides this one includes critical distribution evaluation and follow up devices and advice on conducting an effective job search in today s challenging job market Includes updated sections on electronic resumes the World Wide Web and job search resources

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to the student sincerely name of sponsor or family member

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immigration department i am full name of parent relationship with student e g father mother

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dear from your parent s a letter promising financial support usually what to being with by documentation by an bank to prove that an person giving the share has the financial ability to do so in majority cases a credit opinion will be required to show clearly that the individual has the funds to front the expense for at least can year

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i name am the father mother guardian relationship of name of cmu visitor i will provide financial support in the amount of usd to cover living and other expense for name of cmu visitor during their visiting period at the robotics institute of

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generic letter of financial support fill out this template to confirm you will be providing your relative or friend with financial support during their travels or temporary stay in the country you both are going to live in you need to state the approximate cost of their upcoming stay and attach documentation that proves your strong financial

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be clear and concise present your information in a straightforward manner explain your need describe the situation emphasizing why financial support is necessary and how it ll benefit the recipient or community detail your plan outline the steps you ll take to ensure that the funds are used effectively and responsibly

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oct 14 2023 state the purpose distinctly example this letter serves to verify that i am providing financial support to my daughter child s name for her undergraduate studies at university name 4 specify the amount and duration give clear details about how much financial support you are providing and for how long

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declaration of financial support for nyu london to whom it may concern i born in city state country of birth date of birth do provide the accompanying bank statement letter as evidence of financial support for my circle one son daughter dependent parent guardian s signature date parent guardian s printed

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