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Successful Business Networking Frank J. De Raffe,Edward D. Hendricks,1998 Whether you re selling a product marketing yourself for a new job or seeking to build a business networking can be the key to success or failure This invaluable guide developed by professional networking counselors details ten key rules of successful networking to achieve personal and business goals

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Networking with Windows for Workgroups Cheryl C. Currid,1993 This hands on guide walks the reader through the essentials of establishing a peer to peer network with Windows for Workgroups Plenty of useful examples tips tricks and warnings make this a perfect handbook for newcomers Special topics include the Scheduler Email file and print sharing capabilities monitoring and management utilities **The World's Best-known Marketing Secret** Ivan R. Misner,1994 Describes how business executives can increase sales through a program of networking with other executives and purchasing goods and services from their firms **The Almanac of Quotable Quotes from 1990** ,1991 **Small Business Sourcebook** ,2010

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