



Sound Selling Issue 7

Ian Pickup



Sound Selling Issue 7:

Ebook: Managerial Accounting - Global Edition Ronald Hilton, David Platt, 2014-09-16 We are pleased to present this Global Edition which has been developed specifically to acquaint students of business with the fundamental tools of managerial accounting and to promote their understanding of the dramatic ways in which business is changing. The emphasis is on teaching students to use accounting information to best manage an organization. Each chapter is written around a realistic business or focus company that guides the reader through the topics of that chapter. There is significant coverage of contemporary topics such as activity based costing, target costing, the value chain, customer profitability analysis, and throughput costing, while also including traditional topics such as job order costing, budgeting, and performance evaluation. Many of the real world examples in the Management Accounting Practice boxes have been revised and updated to make them more current, and several new examples have been added. This Global Edition has been adapted to meet the needs of courses outside the United States and does not align with the instructor and student resources available with the U.S. edition.

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