



# Strategic Networks Creating The Borderless Organization

**Sandra Schruijer**



## **Strategic Networks Creating The Borderless Organization:**

**Strategic Networks** J Carlos Jarillo, 2013-01-11 Strategic Networks examines the new style of industrial coordination which enables independent companies to work so closely together that they can sometimes present a single face to the outside world. Coordination is not achieved by mergers and acquisitions but through the creation of a strategic network of companies working towards the same goals. Based on the author's extensive research, the book first analyses the economic arguments for industry coordination and suggests in which industries it is most likely to occur. The second part of the book focuses on managerial implications for this type of organization: impact on responsibilities, control without ownership, cooperation instead of competition, how to set up alliances and how to maintain them. A wide range of international examples and cases are featured in the book. J Carlos Jarillo is Professor of Strategy at the University of Geneva, previously Professor of General Management and International Strategy at IMD Switzerland. His research on strategy has been widely published in more than two dozen articles and books. He also acts as senior adviser to a large number of international corporations.

**Strategic Networks** José Carlos Jarillo, 1995 **A Network Approach in Strategic Management: Emerging Trends and Research Concepts** Beata Barczak, Tomasz Kafel, Pierpaolo Magliocca, 2021 **PURPOSE** The analysis of the literature shows that the attempts to conceptualize the strategic aspects of the network bring a significant impact on the development of research on organizational networks. This article aims to analyze the new trends in strategic management and in particular on the possibility of exploring the network approach in strategic management through the existing literature and the presentation of the new contributions of the following articles published in the current issue. **METHODOLOGY** The article is descriptive in character; thus, it is based on a literature review and its constructive criticism. A narrative literature review was used to present the main assumptions and features of the network approach in strategic management along with an indication of emerging trends and new directions. Also, the identification of theoretical foundations for understanding the processes of strategic change in inter-organizational networks and the proposition of the way to understand network strategy were presented. **FINDINGS** The research included in this issue shows that from a network perspective, business strategy plays an important role in guiding the development of individual relationships and networks. Exploring the network approach in strategic management allows one to adopt the category of network strategy, which can be described through the coexistence of cooperation and competition. **IMPLICATIONS FOR THEORY AND PRACTICE** Considerations lead to the conclusion that the business strategy must be expressed in terms of potential changes in the network in which the company operates, taking into account its current and selected position in the network. Despite the fact that the current state of research on organizational networks in the theory of strategic management shows that this approach is already quite well established on the basis of the analysis of research results concerning the conceptualization of strategic aspects of the network, the existing problems and limitations were identified. **ORIGINALITY AND VALUE** The main problems related to the exploration of the network approach

and the resulting consequences for the definition of the network strategy were indicated Also the combination of an organizational and economic approach with the logic of competitive advantage and relational annuity The demonstration that the network perspective in strategic management allows for a more complete understanding of the strategic behavior of modern enterprises

Keywords network network strategy network approach strategic management Table of Contents Network approaches and strategic management Exploration opportunities and new trends 7 Beata Barczak Tomasz Kafel Pierpaolo Magliocca Networks and network strategies New theorization based upon a systematic literature review 37 Rossella Canestrino Amir Forouharfar Direct and moderation effects on U S apparel manufacturers engagement in network ties 67 Nancy J Miller Carol Engel Enright David A Brown Mapping of a science and technology policy network based on social network analysis 115 Esmaeel Kalantari Gholamali Montazer Sepehr Ghazinoory Synergetic effects of network interconnections in the conditions of virtual reality 149 Kateryna Kraus Nataliia Kraus Olena Shtepa Complexity continuity and strategic management of buyer supplier relationships from a network perspective 189 Martin Pech Draho Van ek Jaroslava Pra kov Interfirm network structure and firm resources Towards a unifying concept 227 Jesse Karjalainen Aku Valtakoski Ilkka Kauranen

**The Formation of Inter-organizational Networks** Mark Ebers,1997 The varying organizational arrangements between firms networks are a growing field of study for economics and sociologists Whether described as strategic alliances trading networks joint ventures or regarded as a product of industry structure or local conditions they are seen as a form of economic co ordination distinct from archetypal ideas of firms and markets The purpose of this collection with contributions from European and American scholars is to blend empirical research with conceptual discussion of networks under three main headings Resource Flows Mutual Expectations and Information Flows The contributors come from varying backgrounds organization studies economics business history marketing and information systems Together they are concerned with when why and how firms engage in inter organizational networking rather than relying on arms length market relations or in house procurement

**Networks in Marketing** Dawn Iacobucci,1996-08-07 Written by a group of top American and international scholars Networks in Marketing provides an overview of what networks are and how they are used in marketing management practices This timely volume examines a variety of topics including customer to customer and business to business networks relationships as investment opportunities and strategic alliances It also looks at market dynamics specifically brand switching and the structure of consumer networks In addition to these major topics a stellar cast of marketing scholars Lou Stern Robert Spekman Joseph Galaskiewicz and others contributes mini chapters that reflect on their own research and expertise The final chapter explores several advanced methodological issues and discusses directions for future research Researchers and professionals in marketing consumer behavior relationship marketing and methodologists will find the information provided in this volume valuable This book may also be of interest to organizational networkers and traditional social network scholars

**Elgar Companion to Neo-Schumpeterian**

**Economics** Horst Hanusch, Andreas Pyka, 2007 The Elgar Companion to Neo Schumpeterian Economics is a cutting edge collection of specially commissioned contributions highlighting not only the broad scope but also the common ground between all branches of this prolific and fast developing field of economics For 25 years economists have been investigating industrial dynamics under the heading of neo Schumpeterian economics which has itself become a mature and widely acknowledged discipline in the fields of innovation knowledge growth and development economics The Elgar Companion to Neo Schumpeterian Economics surveys the achievements of the most visible scholars in this area The contributions to the Companion give both a brief survey on the various fields of neo Schumpeterian economics as well as insights into recent research at the scientific frontiers The book also illustrates the potential of neo Schumpeterian economics to overcome its so far self imposed restriction to the domains of technology driven industry dynamics and to become a comprehensive approach in economics suited for the analysis of development processes in all economic domains Integrating both the public sector and financial markets the book focusses on the co evolutionary processes between the different domains As a roadmap for the development of a comprehensive neo Schumpeterian theory the Companion will be an invaluable source of reference for researchers in the fields of industrial dynamics and economic growth and academics and scholars of economics generally PhD students will find the Companion an indispensable general introduction to the field of neo Schumpeterian economics It will also appeal to politicians and consultants engaged in national and international policy as the Companion deals with the highly important and ever topical phenomena of economic development

**Strategic Market Relationships** Bill Donaldson, Tom O'Toole, 2007-05-21 The book develops the student s understanding of the nature relevance and importance of creating and sustaining relationships as a strategic resource It takes a managerial perspective to the study of relationships from strategy to implementation The first edition was the first text that comprehensively addressed relationships as a strategic issue and considering relationships as strategic and as a basis for competition is central to this book In a nutshell strategic market relationships is the process of analyzing formulating and implementing a relationship strategy for an organization

**Utilizing Information Technology in Developing Strategic Alliances Among Organizations** Salustiano Martinez-Fierro, 2006 The book analyzes the development of global business to business electronic markets and whether these markets are becoming a way of improving trust between organizations Provided by publisher

**Strategic Intentions** Heather Creech, Terry Willard, International Institute for Sustainable Development, 2001

Representing Strategic International Human Resource Management Julie Wolfram Cox, 1998

*Review of Industrial Organization*, 2000

**Journal of General Management**, 1997

**Transnational Corporations**, 1995

**The Future of Work** Marjorie Jouen, Bénédicte Caremier, 2000 A multi disciplinary approach to the debate on the future of work It looks at how the European institutions and the Commission in particular could perform a very useful function by providing the framework for debate and by creating the conditions for progress

**The Governance of Global Competition** Oliver Budzinski, 2008

Employs the economics of federalism to create an analytical framework which can be used for comparative analysis of stylised competence allocation rules This book offers a perspective on international competition policy It is suitable for economists legal scientists and competition authorities

**Competitive Strategies, Competencies Management and Interfirm Networks** Florence Palpacuer,1997

Alliances, Outsourcing, and the Lean Organization Michael Milgate,2001-02-28 Describes how to assess whether alliances and outsourcing will actually help your organization achieve its goals and if they will how to strategize and operate them

*Marketing Communications* Chris Fill,1999 The second edition of Marketing Communications comes with several new features each of the chapters has been updated there are new chapters in all areas of marketing communication the book has been reorganised into three parts for ease of use

**Advanced Supply Management** Andrew W. Cox,Peter Hines,1997 This work offers guidance on how to achieve best practice on supply management

*Multi-organizational Partnerships and Cooperative Strategy* Sandra Schrujjer,1999 Discusses multi Organizational partnerships and cooperative strategy

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