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Venture Survival

M Lipman



Venture Survival:

New Venture Survival Aracely Soto-Simeone, Charlotta Sirén, Torben Antretter, 2020 This paper provides an evaluative overview of the new venture survival literature Since Stinchcombe's primary attempt to explain the mortality rates of new ventures different research fields including entrepreneurship management and sociology have devoted considerable attention to the antecedents of new venture survival Despite this lively research commitment a comprehensive review of the literature on new venture survival as one of the most essential performance measures for new ventures is missing Covering 54 years of research this paper provides an overview of the factors affecting new venture survival and highlights important methodological aspects in this research field The review concludes by discussing opportunities for future research

Re-Examining the Industry-Experience Venture-Survival Relationship Agnes Guenther, Myles Shaver, 2023 We re-examine the finding that new ventures employing individuals with industry experience have survival advantages and conclude that it is unlikely a reflection of the underlying theoretical mechanism advanced in the literature individuals applying their industry specific knowledge We come to this conclusion by leveraging detailed linked employer employee data from Denmark and conducting an inferred pattern analysis where we analyze several empirical relationships that we interpret in tandem After replicating the industry experience venture survival relationship we identify several empirical puzzles if the underlying causal mechanism is leveraging industry specific knowledge In light of these puzzles analysis of their robustness and initial exploratory empirical investigations we propose that other human capital characteristics that correlate with industry experience i.e. overall experience and wages are better explanatory factors The analysis illustrates how the data grounded steps of an inferred pattern analysis can guide future theoretical development and empirical investigations to identify the causal mechanism underlying a well established empirical relationship in the literature

New Venture, Survival, Growth Marcus Box, 2005

A Resource-based Prediction of New Venture Survival and Growth Arnold C. Cooper, F. Javier Gimeno-Gascón, Carolyn Y. Woo, 1991

A Psychological Approach to Entrepreneurship Dean A. Shepherd, 2014-12-31 Within an entrepreneurial context what a person thinks and feels and how they behave are hugely consequential Entrepreneurs often work in scenarios of considerable time pressure task complexity uncertainty and high performance variance This fasci

Entrepreneurial Thinking David Valliere, 2023-07-01 Dispelling common entrepreneurship myths this updated textbook introduces the cutting edge knowledge of entrepreneurship the theories and empirical evidence rigorously developed by leading researchers Helping aspiring entrepreneurs to think from a different perspective and avoid preventable mistakes Entrepreneurial Thinking offers a summary of the most valuable and surprising contemporary research translating it into clearly beneficial lessons while emphasizing the entrepreneurial mindset crucial to venture success

Decision Making in Entrepreneurship Dean A. Shepherd, 2016-11-25 In this volume Dean Shepherd focuses on the varying topics of entrepreneurship unified through conjoint analysis Although the topic of entrepreneurial decision making is

broad in doing so he reveals the mechanisms that come into play during the entrepreneurial decision making process

Creativity and Entrepreneurial Performance W. Edward McMullan, Thomas P. Kenworthy, 2014-10-18 The essential problem in entrepreneurship is improving the performance of entrepreneurs The most important theories will be the ones that most enable us to predict and then ultimately influence entrepreneurial performance This book develops a new and more accurate theory of entrepreneurial performance based in entrepreneurial creativity The field of entrepreneurship has a long tradition of expecting entrepreneurial performance to be influenced by creativity tracing back even before the pioneering work of Joseph Schumpeter 1883 to 1950 who defined entrepreneurship as creative destruction creating the new by supplanting or destroying the old Subsequently psychologist Robert Sternberg defined creativity as broadly encompassing creative aspects of personality motivation intellect thinking style and relevant knowledge Using Sternberg's definition of creativity the authors reviewed the evidence directly linking entrepreneurial creativity and entrepreneurial performance concluding that the linkage is both statistically and practically significant In order to scientifically tie entrepreneurship to creativity the book pursues a number of major objectives In parts one and two the authors remind us of our scientific challenge in the light of the depressing levels of performance typically to be found in the real world of entrepreneurship and explores the limitations of the dominant paradigms driving research in the field of entrepreneurship today In part three they bring together existing evidence to demonstrate the predictive and explanatory powers of creativity in relation to entrepreneurship In part four they further explore correlations between creativity and entrepreneurial performance at the individual and macro or society levels In summary the book offers a bold predictive theory linking entrepreneurial creativity to entrepreneurial performance however neither as boldly as a definitional linkage nor as timidly as one in a hundred or so factors potentially explaining entrepreneurial performance This result is a general scientific theory that offers a serious challenge to entrepreneurial scholars who are pursuing other means for understanding the causality of entrepreneurial performance

Management Science, 1999-05 Issues for Feb 1965 Aug 1967 include Bulletin of the Institute of Management Sciences

Venture Survival Boy Scouts of America, 1996

Asia-Pacific Issues in International Business Sidney J. Gray, Sara L. McGaughey, William R. Purcell, 2001-01-01 This volume represents research on a selection of key issues in international business in the Asia Pacific region In particular the contributors examine the internationalization process export expansion and performance foreign direct investment and the management of international business relationships More specifically they analyze the growth patterns of Danish and US companies developing operations in the region the impact of the Internet the competitiveness of the Australian wine industry and the development and application of export performance measures the factors influencing the location decisions of Japanese Multinational Enterprises MNEs and the investment risk perceptions of Australian MNEs the multinational knowledge acquisition modes of Taiwanese electronics firms the protection of intellectual property rights the use of performance measures in international joint ventures the human

resource management practices of ethnic Chinese owned enterprises compared to Anglo American MNEs [The Economics of Entrepreneurship](#) Simon C. Parker,2018-04-03 This second edition of *The Economics of Entrepreneurship* is an essential resource for scholars following the current state of this fast moving field covering a broad range of topics in unparalleled depth Designed to be used both as a textbook for specialist degree courses on the economics of entrepreneurship and as a reference text for academic research in the field the book draws on theoretical insights and recent empirical findings to show how economics can contribute to our understanding of entrepreneurship New topics such as crowdfunding entrepreneurship education and microenterprise field experiments appear for the first time while existing treatments of topics like regional entrepreneurship innovation and public policy are considerably deepened Parker also discusses new empirical methods including quasi experimental methods and field experiments Every section indeed every page of the new edition has been updated resulting in a rigorous scientific account of entrepreneurship today *Passionate Bricoleurs and New Venture Survival* Pekka Stenholm,Maija Renko,2016 The impression of entrepreneurship as an intentionally orchestrated activity has been challenged by more creative approaches In this study we investigate the previously unexplored relationships between entrepreneurial passion bricolage and entrepreneurial survival In a sample of 2 489 Finnish entrepreneurs who started new businesses between 2005 2010 we find higher levels of bricolage among those whose businesses were still surviving in the end of 2011 Further our analyses reveal that entrepreneurs passionate about inventing and developing their ventures are more likely to engage in bricolage and combined the affective state of passion and the make do behaviors of bricolage help entrepreneurs keep their businesses going **Clear and Present Danger** Shon R. Hiatt,2011 Although entrepreneurs constitute a key economic driving force for many emerging economies they often face unstable environments due to the failure of governments to maintain civil and political order Yet we know very little about how environments characterized by weak institutions and high levels of political and civil violence directly affect new venture survival Moreover it is unclear whether standard theories about organizational strategy such as planning hold true in such environments Building upon the institution based view of strategy and past research on planning we explore these issues using a sample of 730 new ventures in Colombia from 1997 to 2001 We find that political and civil violence decreases firm survival increases the benefits of incremental planning and decreases the benefits of comprehensive planning [The Tech Entrepreneur's Survival Guide: How to Bootstrap Your Startup, Lead Through Tough Times, and Cash In for Success](#) Bernd Schoner,2014-05-16 Most technology startups never make it to the funding stage and only a small percentage of those that are venture backed generate a positive return for their investors An even smaller number of startup founders enjoy a truly prosperous exit Bernd Schoner cofounded his tech startup during the dot com bust navigated it through market crises and internal turmoil brought it through the global financial meltdown intact and eventually sold it to a multibillion dollar multinational public technology company In *The Tech Entrepreneur's Survival Guide* Bernd shares what he learned and what he wished he knew at the time

He explains the major phases in a technology company's life cycle helping entrepreneurs avoid common pitfalls and survive crises when they strike. He guides readers from the initial bootstrapping process through venture capital financing and provides valuable advice on how to sell a technology company profitably even in a challenging economic environment. Every chapter presents solutions to real-world issues that could otherwise have fatal consequences for a tech venture. Aspiring tech entrepreneurs will learn to set up shop, build the team, assemble necessary startup assets including technology and intellectual property, get legal and financial affairs in order, secure capital, ask for money, nail the term sheet, ask for more money, get out, know when to sell, who to sell to, and how to make it a happy exit for all stakeholders including the employees. Written with deep insight, refreshing candor, and a dash of humor, this comprehensive guide to the often harsh realities of startup life is indispensable for entrepreneurs at any stage.

PRAISE FOR THE TECH ENTREPRENEUR'S SURVIVAL GUIDE

A genuine narrative from the field with battle scars and self-reflection. Reading this book will help you avoid many pitfalls.

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Mark Roberti, founder and editor in chief of RFID Journal: I wish I had read Bernd's book when we founded The Echo Nest. Bernd touches on all the major issues in the initial formation stages of a tech company and many of the problems that come up when the company matures. If you are thinking of founding your own tech startup, read this book first.

Tristan Jehan, cofounder of The Echo Nest: A visceral, behind-the-scenes guide to technology entrepreneurship. Bernd tells it like it is and presents a universe of solutions to tricky startup situations that can significantly improve the odds of success.

Indispensable.

Larry Begley, cofounder and managing director at 406 Ventures: The best-laid business plans never survive contact with reality. Bernd has provided a comprehensive guide to anticipating the unexpected in the life of a startup.

Neil Gershenfeld, professor and director of the Massachusetts Institute of Technology Center for Bits and Atoms: **Predicting New Venture Survival and Growth** Alex Coad, 2016. This paper investigates whether new venture performance becomes easier to predict as the venture ages; does the fog lift? To address this question, we primarily draw upon a theoretical framework initially formulated in a managerial context by Levinthal (1991) that sees new venture sales as a random walk but survival being determined by the stock of available resources proxied by size. We derive theoretical predictions that are tested with a 10-year cohort of 6579 UK new ventures in the UK. We observe that our ability to predict firm growth deteriorates in the years after entry in terms of the selection environment; the fog seems to thicken. However, our survival predictions improve with time, implying that the fog does lift.

Initial Resources' Influence on New Venture Survival Arild Aspelund, Terje Berg-Utby, Rune Skjevdal, 2009. Many researchers have investigated firm survival, including factors that contribute to firm success and failure. Using a longitudinal approach, this research examines the resources available to startup firms and their

impact on the firm's ultimate success or failure. The theoretical framework for the study is drawn from the resource-based view. The four proposed hypotheses address the role of initial resources focusing primarily on human capital, founding team characteristics, and the radicalness of the technology on which the firm is based. A sample of 80 independent Norwegian and Swedish new technology-based firms (NTBFs) were compiled from a database of NTBFs that have collaborated with the Centre of Entrepreneurship and Innovation at the Norwegian University of Science and Technology. Team size is not found to be a significant predictor, but the findings indicate support for the overall proposition that initial internal resources of NTBFs, especially the management at startup, are antecedents of firm survival.

AKP How Does Firm Survival Differ Between Business Takeovers and New Venture Start-Ups? Guoqian Xi, 2017. Focusing on entrepreneurship entry modes, we investigate two research questions regarding firm survival: how does the survival probability differ between business takeovers and new venture start-ups? And how do the determinants of survival differ between the two entry modes? Using a large French dataset, we find that business takeovers have a higher survival chance than new venture start-ups. Yet the differences between two entry modes partially disappear when controlling for differences in founder and firm characteristics. Moreover, we identify differences in the determinants of survival between the two groups, highlighting the distinction between the two forms of entrepreneurship.

Essays on New Venture Survival and Growth, 1999. Annual Editions: Entrepreneurship, 5/e Robert Price, 2005-04-28. This fifth edition of ANNUAL EDITIONS ENTREPRENEURSHIP provides convenient, inexpensive access to current articles selected from the best of the public press. Organizational features include an annotated listing of selected World Wide Web sites, an annotated table of contents, a topic guide, a general introduction, brief overviews for each section, a topical index, and an instructor's resource guide with testing materials.

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